

-5,6%

Growth 2015/2016

361

Million USD/FOB

Participation in
Colombia

1,8%

Exports excluding oil
and its derivatives

24,6%

Growth 2015/2016

125

Million USD/FOB

2,8%

Export destinations

North America		Europe		South America	
Participation	Growth	Participation	Growth	Participation	Growth
47,2%	4,0%	23,1%	-11,2%	15,8%	-1,2%
Exporters 89		Exporters 37		Exporters 96	
Central America		Asia		Africa	
Participation	Growth	Participation	Growth	Participation	Growth
10,7%	-25,5%	2,9%	-24,8%	0,2%	34,1%
Exporters 116		Exporters 19		Exporters 5	
Oceania					
Participation	Growth				
0,1%	-39,5%				
Exporters 4					

Countries of
destination

84

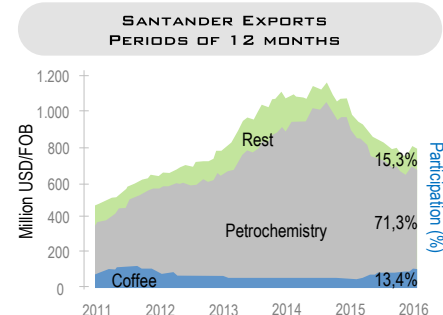
Exporter
companies

265

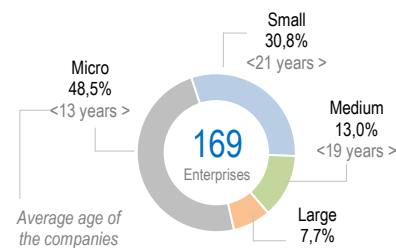
Tariff
positions

473

Main chapters excluding coffee and oil	USD/FOB (Million)	Variation 2015/2016	Export companies	Main products	Main destinations
Cocoa	10,9	148,4%	7	-Other cocoa beans, raw or whole 100%	-Malaysia 28,3% -Spain 31,0%
Fat and vegetable oil	9,1	257,9%	3	-Crude palm kernel oil 58,8% -Crude palm oil 37,9%	-Spain 65,7% -Netherlands 31,0%
Tobacco	6,6	27,3%	3	-Blond stripped tobacco 80,3% -Blond tobacco cigarettes 13,5%	-Chile 66,6% -Aruba 8,6%
Machine parts	6,3	49,5%	40	-Machine parts 18,4% -Machines and devices for milk industry 14,6% 7,5%	-Ecuador 21,5% -Guatemala 15,1%
Plastic and rubber	5,7	115,7%	18	-Tubes and plastic accessories 57,3% -Other capsules and shut-off devices 26,1%	-Peru 66,7% -Argentina 9,6%
Live animals	2,2	-	1	-Other male domestic live bovines 100%	-Lebanon 100%
Meat	1,7	-37,4%	3	-Other frozen and boned bovine meat 66,5% -Other boned meats 21,5%	-Russia 47,9% -Jordan 35,0%
Footwear	1,7	8,2%	66	-Footwear with plastic sole and natural leather 74,2% -Other footwear with plastic upper part 8,4%	-Panama 51,6% -Ecuador 17,9%
Hides and leathers	1,6	-2,0%	4	-Undivided full grain leathers and hides 92,2% -Leathers and hides divided with grain 4,0%	-China 42,7% -Spain 26,9%
Edible fruit	1,6	-25,0%	18	-Tahiti lime 83,7% -Fresh avocados 9,2%	-United States 46,3% -Guadeloupe 18,6%
Clothing	1,5	31,1%	3	-Cotton clothes for babies 28,4% -Cotton dresses for women and girls 19,6%	-United States 57,0% -United Kingdom 13,4%
Aluminium and articles thereof	1,5	-	4	-Other building parts 86,5% -Aluminium wastes and scraps 13,1%	-Trinidad and Tobago 86,5% -Brazil 8,4%
Auto parts	1,2	-43,5%	9	-Parts and accessories for vehicles 85,5% -Parts for drive shaft transmissions 8,7%	-Ecuador 42,9% -Brazil 23,4%



PROFILE OF EXPORT ENTERPRISES IN SANTANDER



Number of companies with main address in the chamber of commerce of Bucaramanga

MAIN RESULTS

■ By the closure of the first semester of this year, the non-traditional exports from Santander registered a growth of 24,6%, as result of sales in products such as fats and vegetable oils, cocoa, plastic and rubber.

■ In the case of destination countries, they also show encouraging signs. United States, Spain, and Brazil increased their purchasing level and remain as main commercial associates.

■ According to the volume of exports, excluding oil and its derivatives, Santander was placed in 15th position among all departments in Colombia.