

Total exports January to September 2016

Number 96

**-3,9%**

Growth 2015/2016

**579**

Million USD/FOB

Participation in the Colombian ones

**2,6%**

Exports excluding petroleum and its derivatives

**4,0%**

Growth 2015/2016

**172**

Million USD/FOB

**1,2%**

Export destinations

North America		Europe		South America	
Participation	47,3%	Participation	21,9%	Growth	15,7%
Growth	23,3%	Growth	-7,1%	Crecimiento	-1,2%
Exporters	112	Exporters	43	Exporters	124
Central America		Asia		Africa	
Participation	10,9%	Participation	4,1%	Participation	0,2%
Growth	-28,2%	Growth	-0,1%	Growth	-97,4%
Exporters	133	Exporters	22	Exporters	6
Oceania					
Participation	0,03%				
Growth	-48,9%				
Exporters	5				

Destination Countries

**89**

Export Companies

**305**

Tariff Position

**558**

Main chapters excluding coffee and petroleum

USD/FOB (Millions)

Variation 2015/2016

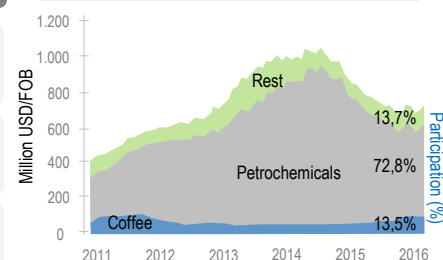
Exporter Companies

Main Products

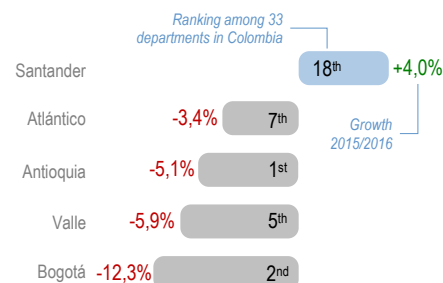
Main Destinations

Cocoa	14,9	16,1%	8	-Other raw or whole 100%	-Malaysia 26,0% -Mexico 20,9%
Tobacco	11,2	-17,5%	4	-Blond stripped tobacco 76,2% -Blond tobacco cigarettes 16,0%	-Chile 70,7% -Aruba 13,2%
Machine	9,3	26,8%	50	-Machine parts 20,2% -Machines and devices for milk industry 13,2%	-Ecuador 18,3% -Guatemala 12,0%
Fat and vegetable oil	9,2	67,2%	3	-Crude palm kernel oil 58,8% -Crude palm oil 37,9%	-United States 77,8% -Canada 10,2%
Plastic and rubber	8,7	55,2%	22	-Tubes and plastic accessories 58,5% -Other capsules and shut-off devices 25,3%	-Peru 67,2% -Ecuador 7,9%
Footwear	2,6	2,9%	77	-Footwear with plastic sole and natural leather 6,0% -Other footwear with plastic upper part 8,6%	-Panama 52,9% -Ecuador 17,1%
Clothing	2,5	18,3%	32	-Cotton clothes for babies 29,6% -Cotton dresses for women and girls 18,5%	-United States 53,4% -United Kingdom 14,9%
Edible fruit	2,4	-7,5%	19	-Tahiti lime 83,7% -Fresh avocados 9,2%	-United States 36,8% -Guadeloupe 17,2%
Live animals	2,2	-	2	-Other male domestic live bovines 100%	-Lebanon 100%
Meat	2,1	-58,1%	4	-Other frozen and boned bovine meat 66,4% -Other boned meats 21,5%	-Russia 54,9% -Jordan 28,9%
Auto parts	1,8	-47,6%	10	-Parts and accessories for vehicles 84,4% -Parts for drive shaft transmissions 10,8%	-Ecuador 48,7% -Brasil 19,6%
Hides and leathers	1,6	-33,8%	4	-Undivided full grain leathers and hides 92,5% -Leathers and hides divided with grain 3,9%	-China 41,1% -Spain 25,8%
Machines and electrical appliance	1,6	14,2%	17	-Other electrical copper conductors 63,4% -Spark plug wire set 16,5%	-Ecuador 43,1% -Chile 30,8%

EXPORTS FROM SANTANDER PERIODS 12 MONTHS



EXPORT GROWTH MAIN DEPARTMENTS



Figures from January to September

MAIN RESULTS

- By the end of September in 2016, with a favorable rate of exchange, Colombian exports had a minor increase of 1,5%.
- In the particular case of Santander, total sales abroad decrease 3,9%, but excluding petrochemical products raise 4,0%, despite only reaching 172 million dollars.
- Among the assets that excelled during this period, it could be found cocoa, machines and parts, fat and vegetable oil, plastic and rubber.