

*MAIN RESULTS*

Exports represent for any region a worthy source of incomes, but they are even more important when products of higher technological levels are incorporated, which reflects the level of development in different economies around the world.

Although Santander exports has a low value in relation with the size of its entrepreneurial activity, along the year in October it reached a value of 679 million dollars. When analyzing these export sales under their technological level, it can be appreciated that the primary goods showed a low participation, meanwhile the manufacture based on natural resources reached the highest proportion with 81,3%, where the derivatives from oil have special interference.

With the remaining 5,1% from manufacture, high technology products have a low participation, but it is worthy to outstand that exist 8 companies in 201 that achieved established exports with this level of development.

Source: DANE.

SITC classification Rev. 4.

**Primary goods:** fresh fruit, meat, cocoa, coffee, raw petroleum, concentrated minerals.

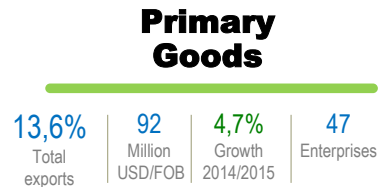
**Natural resources manufacturing:** fruit preparation and meat, drinks, vegetable oil, basic metals (excepting steel), petroleum derivatives, cement, precious gems, glass.

**Low-tech manufacturing:** textile, clothes, footwear, leather manufacturing, travel bags, ceramic, metal simple structures, furniture, jewelry, toys, plastic products.

**Media-tech manufacturing:** passenger vehicles, commercial vehicles, motorbikes and their parts, synthetic fibers, chemicals and paints, fertilizers, plastics, iron and steel, pipework and tubes, machines and engines, industrial machines.

**High-tech manufacturing:** Machines to process data, telecommunications, power generator equipment, pharmaceutical articles, optic instruments and precision.

**Other transactions:** special transactions, gold, coins, printed, pets and works of art.



Main destinations	Main products
-Europe: 44,0%	-Coffee: 74,2%
-North America: 33,4%	-Cocoa: 16,5%
-Central America: 11,2%	-Meat: 5,9%
-Others: 11,4%	-Others: 3,4%

### Low-tech manufacturing



Main destinations	Main products
-South America: 42,5%	-Platics: 31,9%
-Central America: 32,2%	-Footwear: 15,0%
-Europe: 13,5%	-Fur: 13,2%
-Others: 11,8%	-Others: 39,9%

### High-tech manufacturing



Main destinations	Main products
-Central America: 86,9%	-Machines: 93,1%
-South America: 7,8%	-Electrical appliances: 6,9%
-North America: 5,3%	

### Natural Resource based manufacturing



Main destinations	Main products
-North America: 40,9%	-Petrochemical: 95,3%
-Europe: 18,3%	-Tobacco: 3,0%
-South America: 16,2%	-Fats and oils: 1,2%
-Others: 24,6%	-Others: 0,5%

### Medium-tech manufacturing



Main destinations	Main products
-South America: 56,0%	-Machines parts: 62,0%
-Central America: 27,2%	-Autoparts: 27,0%
-North America: 8,5%	-Parts of electric appliances: 7,1%
-Others: 8,3%	-Others: 4,0%

### Other transactions



Main destinations	Main products
-North America: 51,1%	-Publishing products: 58,4%
-Central America: 25,6%	-Other parts for vehicles: 41,6%
-South America: 23,3%	